

Transfer Articulation Agreement

**AGREEMENT**

**BETWEEN**

**THE DEPARTMENT OF BUSINESS ADMINISTRATION (BADM),  
COLLEGE OF BUSINESS & PUBLIC ADMINISTRATION and SOUTHERN NEW  
HAMPSHIRE UNIVERSITY (SNHU) – College of Online and Continuing Education  
(COCE)**

**SNHU and Business and Technology Division,  
Delgado Community College Delgado  
New Orleans, Louisiana**

The College of Business and Public Administration (CBA), Southern New Hampshire University (SNHU) and the Business and Technology Division, Delgado Community College (Delgado) have signed an transfer articulation agreement that allows students with the courses prescribed in Delgado's Business Administration Associate Degree program to transfer to a Bachelor of Science degree program in Business Administration (BS.BAD) at SNHU as per the attached transfer pathway (appendix 1)

Delgado Community College (Delgado) students with an associate degree in Business Administration will be admitted provided they meet all SNHU admission requirements and that credits transfer per the degree plan attached. The total number of credit hours required to complete a bachelor's degree in business administration at SNHU is 120 semester credit hours. Delgado students can transfer up to 90 semester credit hours based on the courses listed on this agreement to SNHU. This agreement allows Delgado students to earn a bachelor's degree from SNHU after successfully completing the additional semester credit hours in the BS.BAD curriculum and meeting all SHNU degree requirements. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Academic course work in which a student has earned a "C-" or better will transfer provided the GPA of transferring coursework is a 2.0 or higher. Up to 90 credits may be accepted in transfer toward a bachelor degree program.

Delgado students will follow the requirements in the SNHU Undergraduate Catalog in force at the time they entered Delgado.

This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.

Because of this agreement to articulate, and provided the individual identifies Delgado Community College on his or her application form, eligible graduates, employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) will receive a ten (10%) percent tuition reduction at Southern

New Hampshire University - College of Online and Continuing Education, applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates, employees and immediate family of employees who enroll in Southern New Hampshire University's online program will receive a waiver of the application fee normally required by Southern New Hampshire University - College of Online and Continuing Education. No application fee waiver, tuition credit or refund shall be made retroactively for any eligible employee, their family member or alumnus already enrolled at SNHU College of Online and Continuing Education on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. Delgado Community College employees, their family members and graduates must inform SNHU College of Online and Continuing Education admissions representatives about their affiliation to receive their tuition reduction.

SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.

This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.

#### Prerequisites

Some courses in this program may require prerequisites. See the Delgado and SHNU catalogs for specific information.

#### Reverse Transfer

Reverse Transfer is the process by which former Delgado students enrolled at SHNU transfer credits back to Delgado for the purpose of attaining a degree, diploma, or certification at Delgado. This would be applicable to Delgado students who do not yet hold an associate's degree. SHNU is in the process of establishing an internal process for reverse transfer. When the process is established, SNHU will agree to forward Delgado a list of students who have earned a minimum of 66 combined hours from SHNU and Delgado with at least 18 or more of the earned hours at Delgado, along with transcripts. Delgado will then evaluate this coursework to determine if degree, diploma or certification requirements are met.

The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Delgado Community College's students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.

Delgado Community College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.

The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.

This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.

Contacts for Coordination:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Gina Fedell, Assistant Director Academic Alliances

Southern New Hampshire University

College of Online and Continuing Education

33 S. Commercial Street

Manchester, NH 01301

If to Delgado Community College:

Patrick Conroy, Chair of Business Studies

Delgado Community College


615 City Park Ave


New Orleans, LA 70119

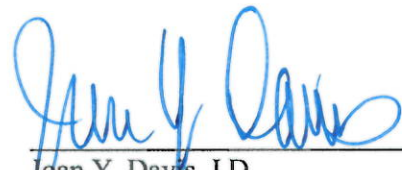
or to such other persons or places as either party may from time to time designate by written notice to the other.


DATE: 2/23/18

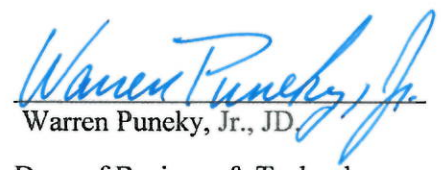
**APPROVALS:**

  
Dr. Kimberly Bogle Jubinville, PhD.  
Sr. Vice-President & Chief Academic Officer  
Academic Quality, Accreditation & Support  
Southern New Hampshire University

  
Gina Fedell, Assistant Director  
Academic Alliances  
Southern New Hampshire University  
College of Online and Continuing Education

  
Joan Y. Davis, J.D.  
Chancellor  
Delgado Community College

  
Peter J Fos Ph.D, D.D.S., M.P.H.  
Interim Vice Chancellor for Academic Affairs  
Delgado Community College

  
Warren Puncky, Jr., JD  
Dean of Business & Technology  
Delgado Community College

Southern New Hampshire University  
College of Online and Continuing Education

Appendix



**A.S. Business Administration to B.S. Business Administration  
Delgado Community College - Southern New Hampshire University-COCE**

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.  
This guide serves as a mapping tool for students. Individual student evaluations will vary.  
Please contact SNHU-COCE Academic Alliances Team for personalized guidance or questions at:  
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Delgado Community College A.S. Business Administration	Cr	Southern New Hampshire University-COCE B.S. Business Administration	Cr
Courses in <b>bold</b> are the associate degree required courses.		<b>General Education Core Requirements</b>	
<b>ENGL 101 English Composition I</b>	3	ENG 122 College Composition I	3
<b>ENGL 102 English Composition II</b>	3	ENG 123 College Composition II	3
<b>MATH 203 Introductory Statistics</b>	3	MAT 240 Applied Statistics	3
<b>MATH 130 College Algebra</b>	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
<b>BUSG 240 Business Communications</b>	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Choose from DCC General Education Fine Arts & Humanities Core	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Choose from DCC General Education Fine Arts & Humanities Core	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
<b>ECON 202 Microeconomics</b>	3	ECO 201 Microeconomics (ESBS)	
Choose from DCC General Education Social/Behavioral Science Core		ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Choose from DCC General Education Natural Sciences Core	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
Choose from DCC General Education Natural Sciences Core	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
HIST 141 African-American History, OR HIS 240-241 Special Topics in		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
HIST 141 African-American History, OR HIS 240-241 Special Topics in		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
<b>ECON 201 Macroeconomics</b>	3	EGED: ECO 202 Macroeconomics	3
SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>SNHU Business Core</b>		<b>30</b>	
<b>ACCT 205 Introduction to Financial Accounting</b>	3	ACC 201 Financial Accounting	3
<b>ACCT 211 Managerial Accounting</b>	3	ACC 202 Managerial Accounting	3
<b>BUSL 250 Legal Environment of Business</b>	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
<b>BUSG 200 International Business</b>	3	INT 113 Introduction to International Business	3
<b>BUSG 224 Business Computer Applications</b>	3	IT 210 Business Systems Analysis and Design	3
<b>MARK 201 Principles of Marketing</b>	3	MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
SNHU Course		OL 421 Strategic Management and Policy (Capstone)	3
<b>SNHU Major Courses</b>		<b>15</b>	
		OL 211 Human Resource Management	3
<b>MANG 201 Principles of Management</b>	3	OL 215 Principles of Management	3
		OL 326 Social Environment of Business	3
		OL 342 Organizational Behavior	3
<b>SNHU Major Electives or Concentrations</b>		<b>15</b>	
		Upper Division Electives or Concentration Option to be discussed with your SNHU-COCE Advisor. Concentration Options: Healthcare Administration, Human Resource Management, Nonprofit Management, Organizational Leadership, Small Business Management	15
<b>SNHU-COCE Free Electives</b>		<b>30</b>	
<b>BUSG 129 Introduction to Business</b>	3	FREE ELECTIVE	3
<b>MANG 275 Project Management, OR MANG 276 Foundations of Strategic</b>	3	FREE ELECTIVE	3
<b>Delgado Community College A.S. Business Administration Degree Credits</b>	<b>60</b>	<b>SNHU-COCE B.S. Business Administration Credits</b>	<b>120</b>

- \* Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2017/2018 Academic Catalog and transfer equivalents.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.