



**Articulation Agreement
Between
The College of Business at Southeastern Louisiana University
And
Delgado Community College**

Purpose

Southeastern Louisiana University (Southeastern) and Delgado Community College (DCC) have entered into this articulation agreement establishing a transferable pathway for DCC students to become eligible for direct admission into Southeastern. This agreement provides students with a transparent and systematic outline for successfully completing a baccalaureate degree from Southeastern in Accounting, Business Administration, Finance, Management, Marketing, or Supply Chain Management and an associate degree and/or Certificate of Completion from DCC. The institutions will partner to facilitate student access through a seamless and concurrent blend of curricula. Should students not complete an associate degree or Certificate of Completion at DCC, completed courses will articulate to Southeastern as indicated in this agreement.

Program

Delgado Community College students who have completed an associate degree in Business Administration will be admitted as juniors at Southeastern. The total number of credit hours required to complete a baccalaureate degree in a business field at Southeastern is 120. A DCC student who successfully transfers to Southeastern will earn a baccalaureate degree in Accounting, Business Administration, Finance, Management, Marketing, or Supply Chain Management upon successfully completing the additional required course work at Southeastern and meeting all college and university degree requirements.

DCC students will follow the requirements in the Southeastern General Catalogue at the time they enroll at DCC provided it is not older than academic year 2017-2018 and provided there

was no break in enrollment for one regular semester (fall or spring) at DCC not including summer sessions. This will become the student's Southeastern catalogue of record.

In order to graduate from Southeastern, students must maintain a minimum cumulative grade point average of 2.0 in all course work, on all work attempted at Southeastern and on all courses in the major, and meet all university requirements.

Enrollment Management

DCC and Southeastern mutually agree to review and approve together all student recruitment materials and events as defined in this agreement. DCC and Southeastern will participate in joint recruitment activities that include but are not limited to high school visits and presentations, community outreach events, and on-campus orientations.

Workforce Development

This articulation agreement between Southeastern and DCC will help to ensure that both institutions are being proactive in addressing challenges in the economy and resulting changes in the higher education landscape. In addition, the partnership ensures the participating institutions are responsive to relevant workforce needs of our local, state, and regional industry partners. As a result, DCC and Southeastern mutually agree to include a representative from both institutions for program advisory meetings, industry partnership meetings, economic development meetings, and chamber meetings when relevant to the articulation agreement.

Reverse Transfer

Reverse Transfer is the process by which former Delgado students enrolled at Southeastern transfer credits back to Delgado for the purpose of attaining a degree, diploma, or certification. Southeastern will forward Delgado a list of students who have earned a minimum of 66 combined hours from Southeastern and Delgado with at least 18 or more of the earned hours at Delgado, along with transcripts. Delgado will then evaluate this coursework to determine if degree, diploma, or certification requirements have been met.

Course Equivalencies

Delgado General Degree Requirements		Southeastern Equivalent	
ENGL 101 Composition I	3	ENGL 101 Freshman Composition	3
ENGL 102 Composition II	3	ENGL 102 Critical Reading and Writing	3
ENGL 211 American Literature I or ENGL 212 American Literature II or ENGL 221 British Literature I or ENGL 222 British Literature II or ENGL 231 World Literature I or ENGL 232 World Literature II or HIST 101 Western Civilization I or HIST 102 Western Civilization II or HIST 103 World Civilization I or HIST 105 World Civilization II or HIST 141 African-American History or HIST 205 American History I or HIST 206 American History II	3	ENGL 230 World Literature or ENGL 231 English Literature or ENGL 232 American Literature or HIST 101 Western Civil. to 1500 or HIST 102 Western Civil. since 1500 or HIST 201 American Hist. to 1877 or HIST 202 American History since 1877	3
MATH 130 College Algebra	3	MATH 161 College Algebra	3
MATH 203 Statistics	3	MATH 241 Elementary Statistics	3
Fine Art, Music, Dance, or Theatre Elective	3	Art, Music, Dance, or Theatre Elective	3
2 Biological or Physical Science courses DCC students must complete two course sequence.	6	2 Biological or Physical Science courses Southeastern students must complete two course sequence.	6
Approved elective – PSYC 127 or SOCI 151	3	PSYC 101 or SOC 101 or free elective	3
	27		27

Delgado Business Requirements		Southeastern Equivalent	
ACCT 205 Principles of Financial Accounting	3	ACCT 200 Introduction to Financial Accounting	3
BUSG 129 Introduction to Business	3	MGMT 141 Introduction to Business	3
BUSG 240 Business Communication	3	MGMT 240 Business Communication	3
BUSG 224 Business Computer Applications	3	MGMT 210 Microcomputer Applications for Business	3
BUSL 250 Legal Environment of Business	3	BLAW 231 The Legal Environment of Business	3
*ECON 201 Macroeconomics *ECON 202 Microeconomics	6	ECON 201 Principles of Econ – Macro ECON 202 Principles of Econ – Micro	6

MANG 201 Principles of Management	3	MGMT 351 Principles of Management DCC students must pass the Southeastern CLEP exam or the course will transfer as a free elective.	3
MANG 275 Project Management	3	Free Elective	3
MARK 201 Principles of Marketing	3	MKTG 303 Principles of Marketing DCC students must pass the Southeastern CLEP exam or the course will transfer as a free elective.	3
**ACCT 211 Managerial Accounting	3	ACCT 225 Managerial Accounting	3
	33		33

Total Delgado	60	Total Southeastern	60
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*Must complete two course sequence.

**Note: ACCT 211 will not count towards the Accounting degree. In addition, prospective Accounting majors must take PSYC 127 or SOCI 151 to satisfy a social/behavioral science requirement, PSYC 101 or SOC 101. SOCI 151, SOCI 155, SOCI 250, SOCI 255, PSYC 127, PSYC 226, or PSYC 245 will satisfy either PSYC/SOC elective or free elective for all business majors.

Note – To facilitate progression, DCC students who transfer to Southeastern before completing 60 hours or who did not pass the CLEP exams may be allowed to take Principles of Management or Principles of Marketing as second-semester sophomores.

